



Associated Subcontractors of Massachusetts



ASM SEMINAR

Year End Tax and Financial Planning for Contractors Wednesday, October 29, 2008

As 2008 comes rapidly to a close, it's time to ask: Have you done all you can to maximize your financial position and minimize your tax liability?

You may think you have – but think again. In the construction industry, tax and financial planning is a complex business, with ever-changing rules and considerations.

Join us for this important seminar, where our panel of experts will not only bring you up to date on important tax changes, but will also show you how to conduct a thorough review of your tax and financial position, and your potential risk factors, so that you can take the steps necessary to strengthen your position by year end.

Topics will include:

- 1. Fundamentals of Construction Tax Planning** – including tax accounting methods, “tests” and exemptions, AMT Considerations, percentage complete calculations, cost allocation and capitalization, calculating “look-back” interest and more
- 2. Update on business tax changes for 2008 and 2009**
- 3. Understanding your financial position** – demystifying your financial statements, calculating the measurement ratios used by banks and bonding companies, and identifying and addressing your risk factors to strengthen your position
- 4. Making the Connection to Surety Credit** – understanding how your financial position affects bondability, and what you can do to maximize credit.

REGISTRATION FORM

Firm _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Persons Attending _____ \$ _____

_____ \$ _____

_____ \$ _____

Total \$ _____

Payment Method

Check Credit Card (Circle One)   

Account Number _____

Exp month _____ year _____ Security Code _____

Card Holder's Signature _____

Name on Card (print) _____

Billing Address _____

Speakers (in order of presentation)

Barry Fischman, CPA
Partner
UHY LLP

John M. Campbell, CPA
Director
McGladrey & Pullen, LLP

Robert Mercado, CPA, CCIFP
Partner
UHY LLP

Frank J. Smith
Executive Vice President
Eastern Insurance Construction Division

Date: Wednesday, October 29, 2008

Time: 1:45-2:00pm *Registration*
2:00-6:00pm *Program*

Place: Westin, Waltham
70 3rd Ave., Waltham, MA 02451
off Route 128 (I95) at exit 27A

Cost: \$75/member
\$95/non-member

Mail or fax the registration form to:
Associated Subcontractors of Massachusetts
One Washington Mall
Boston, MA 02108
Phone: 617-742-3412
Fax: 617-742-2331

Advanced Registration Required.
**Refunds provided for cancellations received
before Wednesday, October 22, 2008**