



Associated Subcontractors of Massachusetts



ASM SEMINAR

How To Get Paid For Your Work Wednesday, February 25, 2009

Getting paid is the most important part of any job, but it is often the hardest – on both public and private work. Find out what steps you can take to avoid non-payment before the job begins, and remedies available when payment doesn't come.

Our speakers will review payment terms you should have in your contract, and killer clauses you want to avoid. They will offer tips on how to protect your rights as the work proceeds, and cover everything you should know about demands for direct payment on public work, the use of mechanics liens on private work, and payment bond claims on both.

Specific topics will include:

Preventive measures – negotiating contract terms re payment, delays, extra work

Public sector remedies – demands for direct payment

Payment Bond Claims

- Differences between public and private payment bonds
- Who and what are covered
- Notice requirements
- Steps in collecting on the bond

Using the Mechanics Lien Law

- Who and what are covered
- Timing & procedures for filing and perfecting a lien
- Lien waivers....and more

Speaker



Joseph A. Pisarri, Esq.
Corwin & Corwin LLP

JOE PISARRI is a partner in the Boston law firm of Corwin & Corwin LLP, where he has concentrated exclusively on construction law for over 30 years, primarily on behalf of subcontractors. His practice involves litigation, arbitration and mediation, as well as claims analysis and contract review. He has also drafted and negotiated construction-related legislation on behalf of ASM, and currently sits on the Attorneys' Council of the National Subcontractors Alliance, as well as the American Arbitration Association's panel of construction arbitrators and mediators.

**Don't take payment for granted!
Get the information you need to
protect your business.**

Who Should Attend?

**Company owners, financial officers,
and anyone responsible
for debt collection.**

REGISTRATION FORM

Firm _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

Persons Attending _____ \$ _____

_____ \$ _____

_____ \$ _____

Total \$ _____

Payment Method Check Credit Card (circle one)  

Account Number _____

Security Code _____ Exp month _____ year _____

Card Holder's Signature _____

Name on Card (print) _____

Billing Address _____

Date: Wednesday, February 25, 2009

Time: 2:45-3:00pm *Registration*
3:00-5:30pm *Program*

Place: Westin, Waltham
70 3rd Ave., Waltham, MA 02451
off Route 128 (I95) at exit 27A

Cost: \$75/member
\$95/non-member

Mail or fax the registration form to:
Associated Subcontractors of Massachusetts
One Washington Mall
Boston, MA 02108
Phone: 617-742-3412
Fax: 617-742-2331

*Advanced Registration Required.
Refunds provided for cancellations received
before Wednesday, February 18, 2009*